November 29, 2013

Ref: Mark Alexander, CCIM

To whom it may concern,

Mark Alexander recently listed and sold our medical office building for \$12 million on a sale/leaseback transaction. We were pleased with this sales price of \$328.77 per square foot. Our eight senior partners were able to reduce their personal liability by providing limited personal guarantees on our new lease that started at closing.

Mark's experience and negotiation skills were readily apparent on our transaction. He even guided us to use an attorney who specialized in sale/leaseback transactions.

Without reservation, I can recommend Mark to any medical group looking to maximize the value of their medical office building.

Sincerely,

Ched Miller, CPA

**Practice Administrator** 

Orthopedic Specialists of SW Florida

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2531 Cleveland Avenue, Suite 1 Fort Myers, Florida 33901 239.334.7000 • 239.334.7070 Fax